## Culture from the beginning.

Lue Kraltchev

www.luekraltchev.com

### When you started your business...

- Business plan
- Strategy
- Financing
- Branding
- Product or Service

### How much time did you spend considering...

- Your culture?
- What is most important for you?

#### Culture determines...

- How
- Essence

## Culture for the Solo Entrepreneur

#### Cultural Expressions

- Personality
- Character
- Language
- Behavior

Patterns become behaviors.

Behaviors becomes culture.

Culture becomes DNA.

DNA becomes Identity.

- Dr. Henry Cloud

## The unexamined life is not worth living.

- Socrates

#### What is your culture today?

### What do you want your culture to become?

What patterns and behaviors do you need to adopt to change your company culture?

### How will this change impact your organization and performance?

### The Fisherwoman



### Where does her brand culture go? How far does it reach?

### How long does it linger?

This is an example of how culture can impact reputation and success!

#### **HOMEWORK:**

Values Practices Behaviors

# Thank you!

NACWE Special!

1 Hour Culture Consultation
\$90

Values, Principles, Practices



<u>lue@luekraltchev.com</u> www.luekraltchev.com